



REPORT NO. 1 OF 2015

SA National Blood Services (SANBS) Wage Negotiations

At a meeting held on the 12th March 2015, the Employer indicated that they have made a decision regarding the price of blood as they are now sitting at around 25% more than their competitors. The Department of Health needed some explanation on the pricing of SANBS products. Thus they are going to increase price by 4%, and don't expect any growth in their business.

The exchange rate has a huge impact on the company, causing adjustments to the budget. Thus pricing will be decreased in the next four years.

Medical Aid went up by 9.8% and this has impact on the company due to 50% subsidy provided to bargaining unit.

Labour presented their demands as mandated by members.

Parties agreed on the CPI of 4.4%, which will be used as a benchmark.

The Employer indicated that risk benefit of 3.392 will be considered for negotiations.

Labour argued that this risk benefit should not be included, as the Employer should have informed staff of this benefit a long time ago instead of raising it during salary negotiations.

Parties agreed that the Employer will send a circular with a detailed explanation to all staff of the risk benefit, which came in effect on the 1st March 2015.

The Employer tabled an offer of **5.8% Annual Adjustment.**

Labour's demand is **10.5% Annual Adjustment.**

Parties agreed that Medical Aid will remain at 50/50 and the increase in subsidy will be the same percent as the annual adjustment.

Labour will refresh its mandate from members.

The Employer will seek a mandate from its principals

The following meeting is scheduled for the 25th March 2015.

– Released by the Office of the General Secretary